

**Persistent Systems Lanka (Private) Limited**  
**Formerly known as Aepona Software (Private) Limited**  
**CONDENSED BALANCE SHEET AS AT DECEMBER 31, 2017**

	Notes	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
<b>ASSETS</b>				
<b>Non-current assets</b>				
Property, Plant and Equipment	5.1	2,418,645	6,336,118	3,476,389
		<b>2,418,645</b>	<b>6,336,118</b>	<b>3,476,389</b>
<b>Non Current Financial Assets</b>				
Long term loans	6	3,331,144	3,630,587	3,418,624
Other non-current assets	7	3,577,905	3,886,123	3,087,484
		<b>6,909,049</b>	<b>7,516,710</b>	<b>6,506,108</b>
		<b>9,327,694</b>	<b>13,852,828</b>	<b>9,982,497</b>
<b>Current assets</b>				
<b>Financial assets</b>				
- Trade receivables	8	140,277,967	116,697,519	112,953,551
- Cash and cash equivalents	9	1,818,277	3,326,426	7,661,134
- Other financial assets	10	38,399	1,102,461	997,442
Current tax assets (net)		126,231	-	-
Other current assets	11	4,386,859	7,091,956	8,991,346
		<b>146,647,733</b>	<b>128,218,362</b>	<b>130,603,473</b>
<b>TOTAL</b>		<b>155,975,427</b>	<b>142,071,190</b>	<b>140,585,970</b>
<b>EQUITY AND LIABILITIES</b>				
<b>EQUITY</b>				
Equity share capital	4	5,400	5,400	5,400
Other equity		108,692,058	94,448,287	96,160,259
		<b>108,697,458</b>	<b>94,453,687</b>	<b>96,165,659</b>
<b>LIABILITIES</b>				
<b>Non- current liabilities</b>				
<b>Financial liabilities</b>				
Provisions	12	17,074,567	17,411,383	10,323,317
		<b>17,074,567</b>	<b>17,411,383</b>	<b>10,323,317</b>
<b>Current liabilities</b>				
<b>Financial liabilities</b>				
- Trade payables	13	2,262,522	3,141,661	2,378,456
- Other financial liabilities	14	6,153,104	5,179,883	5,122,359
Other current liabilities	15	3,330,650	3,958,425	3,626,153
Provisions	16	18,457,126	17,926,151	22,970,026
		<b>30,203,402</b>	<b>30,206,120</b>	<b>34,096,994</b>
<b>TOTAL</b>		<b>155,975,427</b>	<b>142,071,190</b>	<b>140,585,970</b>
Summary of significant accounting policies	3			

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

**For JOSHI APTE & Co.**  
**Firm registration no. 104370W**  
**Chartered Accountants**

**For and on behalf of the Board of Directors of**  
**Persistent Systems Lanka (Private) Limited**

per C.K. Joshi  
Partner  
Membership No. 030428

Sunil Sapre  
Director

Narayanan Rajagopalan  
Director

Place: Pune  
Date : January 25, 2018

Place: Pune  
Date : January 25, 2018

Place: Pune  
Date : January 25, 2018

**Persistent Systems Lanka (Private) Limited****Formerly known as Aepona Software (Private) Limited****CONDENSED STATEMENT OF PROFIT AND LOSS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2017.**

	Notes	For the quarter ended		For nine months ended		For the year ended
		December 31, 2017 (In ₹)	December 31, 2016 (In ₹)	December 31, 2017 (In ₹)	December 31, 2016 (In ₹)	March 31, 2017 (In ₹)
<b>Income</b>						
Revenue from operations	17	55,314,660	58,420,521	155,480,270	206,077,508	260,206,756
Other income	18	314,527	229,150	1,161,906	229,150	225,550
<b>Total revenue (A)</b>		<b>55,629,187</b>	<b>58,649,671</b>	<b>156,642,176</b>	<b>206,306,658</b>	<b>260,432,306</b>
<b>Expenses</b>						
Employee benefits expense	19.1	36,612,541	43,728,358	108,761,549	154,552,727	190,735,980
Cost of technical professionals	19.2	109,294	-	642,026	-	47,817
Depreciation and amortization expense	5.2	523,924	2,932,231	1,481,385	8,672,080	11,376,183
Other expenses	20	9,392,595	8,453,080	27,067,133	26,500,615	34,789,299
<b>Total expenses (B)</b>		<b>46,638,354</b>	<b>55,113,669</b>	<b>137,952,093</b>	<b>189,725,422</b>	<b>236,949,279</b>
<b>Profit before tax (A - B)</b>		<b>8,990,833</b>	<b>3,536,002</b>	<b>18,690,083</b>	<b>16,581,236</b>	<b>23,483,027</b>
<b>Tax expense</b>						
Current tax		-	721,017	-	721,017	709,689
Deferred tax charge / (credit)		-	-	-	-	-
<b>Total tax expense</b>		<b>-</b>	<b>721,017</b>	<b>-</b>	<b>721,017</b>	<b>709,689</b>
<b>Net profit for the period/year (C)</b>		<b>8,990,833</b>	<b>2,814,985</b>	<b>18,690,083</b>	<b>15,860,219</b>	<b>22,773,338</b>
<b>Other comprehensive income</b>						
<b>Items that will not be reclassified to profit or loss (D)</b>						
- Remeasurements of the defined benefit liabilities / (asset)		(814,978)	(796,757)	(3,929,507)	1,804,311	2,281,974
- Tax effect on remeasurements of the defined benefit liabilities / (asset)		-	-	-	-	-
		<b>(814,978)</b>	<b>(796,757)</b>	<b>(3,929,507)</b>	<b>1,804,311</b>	<b>2,281,974</b>
<b>Items that will be reclassified to profit or loss (E)</b>						
- Exchange differences in translating the financial statements of foreign operations		(2,157,039)	(219,398)	(2,228,777)	(1,224,164)	(6,902,974)
<b>Total other comprehensive income for the period/year (D) + (E)</b>		<b>(2,972,017)</b>	<b>(1,016,155)</b>	<b>(6,158,284)</b>	<b>580,147</b>	<b>(4,621,000)</b>
<b>Total comprehensive income for the period/year (C) + (D) + (E)</b>		<b>6,018,816</b>	<b>1,798,830</b>	<b>12,531,799</b>	<b>16,440,366</b>	<b>18,152,338</b>
<b>Earnings per equity share</b>						
[Nominal value of share LKR 100 (Previous period/year: LKR 100)]	21					
Basic (In ₹)		76,844.73	24,059.70	159,744.30	135,557.43	194,643.91
Diluted (In ₹)		76,844.73	24,059.70	159,744.30	135,557.43	194,643.91
<b>Summary of significant accounting policies</b>						
	3					

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

**For JOSHI APTE & Co.**  
**Firm registration no. 104370W**  
**Chartered Accountants**

**For and on behalf of the Board of Directors of**  
**Persistent Systems Lanka (Private) Limited**

per C.K. Joshi  
Partner  
Membership No. 030428

Sunil Sapre  
Director

Narayanan Rajagopalan  
Director

Place: Pune  
Date : January 25, 2018

Place: Pune  
Date : January 25, 2018

Place: Pune  
Date : January 25, 2018

**Aepona Software (Private) Limited**  
**Formerly known as Aepona Software (Private) Limited**

**CASH FLOW STATEMENT FOR THE NINE MONTHS ENDED DECEMBER 31, 2017**

	For nine months ended		For the year ended
	December 31, 2017 (In ₹)	December 31, 2016 (In ₹)	March 31, 2017 (In ₹)
<b>Cash flow from operating activities</b>			
<b>Profit before tax</b>	<b>18,690,083</b>	<b>16,581,236</b>	<b>23,483,027</b>
Adjustments for:			
Depreciation and amortization expense	1,481,385	8,672,080	11,376,183
Remeasurements of the defined benefit liabilities / (asset)	(3,929,507)	1,804,311	2,281,974
Exchange (gain)/loss on translation of foreign currency cash and cash equivalents	52,811	(9,904)	76,931
Unrealised exchange (gain)/loss	(2,189,892)	(892,671)	(6,334,743)
<b>Operating profit before working capital changes</b>	<b>14,104,880</b>	<b>26,155,052</b>	<b>30,883,372</b>
<b>Movements in working capital :</b>			
(Increase)/Decrease in trade receivables	(27,338,674)	(30,119,042)	(26,372,110)
(Increase)/Decrease in loans and advances	5,207,135	(2,141,490)	(2,925,259)
Increase/(Decrease) in trade payables and current liabilities (including short term borrowings)	619,308	342,115	(710,100)
Increase/(Decrease) in provisions	2,238,350	10,593,754	8,549,563
<b>Operating profit after working capital changes</b>	<b>(5,169,001)</b>	<b>4,830,389</b>	<b>9,425,466</b>
Direct taxes paid (net of refunds)	(126,231)	(721,017)	(709,689)
<b>Net cash generated from operating activities</b>	<b>(A) (5,295,232)</b>	<b>4,109,372</b>	<b>8,715,777</b>
<b>Cash flow from investing activities</b>			
Payment towards capital expenditure	(494,814)	(1,757,361)	(1,942,223)
<b>Net cash (used in) investing activities</b>	<b>(B) (494,814)</b>	<b>(1,757,361)</b>	<b>(1,942,223)</b>
<b>Cash flow from financing activities</b>			
	-	-	-
<b>Net cash generated from financing activities</b>	<b>(C) -</b>	<b>-</b>	<b>-</b>
<b>Net increase in cash and cash equivalents (A + B + C)</b>	<b>(5,790,046)</b>	<b>2,352,011</b>	<b>6,773,554</b>
Cash and cash equivalents at the beginning of the period/year	7,661,134	964,511	964,511
Exchange difference on translation of foreign currency cash and cash equivalents	(52,811)	9,904	(76,931)
<b>Cash and cash equivalents at the end of the reporting period/year.</b>	<b>1,818,277</b>	<b>3,326,426</b>	<b>7,661,134</b>

**Components of cash and cash equivalents**

	As at		As at
	December 31, 2017 (In ₹)	December 31, 2016 (In ₹)	March 31, 2017 (In ₹)
Balances with banks			
- on current account	1,818,277	3,326,426	7,661,134
<b>Cash and cash equivalents in cash flow statement as per note 9</b>	<b>1,818,277</b>	<b>3,326,426</b>	<b>7,661,134</b>

Summary of significant accounting policies (refer note 3)

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

**For JOSHI APTE & Co.**  
**Firm registration no. 104370W**  
**Chartered Accountants**

**For and on behalf of the Board of Directors of**  
**Persistent Systems Lanka (Private) Limited**

per C.K. Joshi  
Partner  
Membership No. 030428

Sunil Sapre  
Director  
Narayanan Rajagopalan  
Director

Place: Pune  
Date : January 25, 2018

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**Persistent Systems Lanka (Private) Limited**  
**Formerly known as Aepona Software (Private) Limited**

STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED DECEMBER 31, 2017

A. Equity Share Capital (Refer note 4)

(In ₹)

Balance as at April 1, 2017	Changes in equity share capital during the period	Balance as at December 31, 2017
5,400	-	5,400

(In ₹)

Balance as at April 1, 2016	Changes in equity share capital during the period	Balance as at December 31, 2016
5,400	-	5,400

(In ₹)

Balance as at April 1, 2016	Changes in equity share capital during the period	Balance as at March 31, 2017
5,400	-	5,400

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**Persistent Systems Lanka (Private) Limited**  
**Formerly known as Aepona Software (Private) Limited**

STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED DECEMBER 31, 2017

**B. Other equity**

(In ₹)

Particulars	<u>Reserves and surplus</u>	<u>Items of other comprehensive income</u>	Total
	Retained earnings	Exchange differences on translating the financial statements of foreign operations	
<b>Balance as at April 1, 2017</b>	103,372,224	(7,211,965)	96,160,259
Remeasurements of the defined benefit liabilities / (asset)	(3,929,507)	-	(3,929,507)
Profit for the period	18,690,083	(2,228,777)	16,461,306
<b>Balance at December 31, 2017</b>	<b>118,132,800</b>	<b>(9,440,742)</b>	<b>108,692,058</b>

(In ₹)

Particulars	<u>Reserves and surplus</u>	<u>Items of other comprehensive income</u>	Total
	Retained earnings	Exchange differences on translating the financial statements of foreign operations	
<b>Balance as at April 1, 2016</b>	78,316,912	(308,991)	78,007,921
Remeasurements of the defined benefit liabilities / (asset)	1,804,311	-	1,804,311
Profit for the period	15,860,219	(1,224,164)	14,636,055
<b>Balance at December 31, 2016</b>	<b>95,981,442</b>	<b>(1,533,155)</b>	<b>94,448,287</b>

(In ₹)

Particulars	<u>Reserves and surplus</u>	<u>Items of other comprehensive income</u>	Total
	Retained earnings	Exchange differences on translating the financial statements of foreign operations	
<b>Balance as at April 1, 2016</b>	78,316,912	(308,991)	78,007,921
Remeasurements of the defined benefit liabilities / (asset)	2,281,974	-	2,281,974
Net profit for the period	22,773,338	(6,902,974)	15,870,364
<b>Balance at March 31, 2017</b>	<b>103,372,224</b>	<b>(7,211,965)</b>	<b>96,160,259</b>

As per our report of even date

**For JOSHI APTE & Co.**  
**Firm registration no. 104370W**  
**Chartered Accountants**

**For and on behalf of the Board of Directors of**  
**Persistent Systems Lanka (Private) Limited**

per C.K. Joshi  
 Partner  
 Membership No. 030428

Sunil Sapre  
 Director

Narayanan Rajagopalan  
 Director

Place: Pune  
 Date : January 25, 2018

Place: Pune  
 Date : January 25, 2018

Place: Pune  
 Date : January 25, 2018

**Persistent Systems Lanka (Private) Limited**  
**Formerly known as Aepona Software (Private) Limited**

Notes forming part of condensed financial statements

**5.1 Property, Plant and Equipment**

	(In ₹)					
	Computers	Office equipments	Plant and equipment	Leasehold improvements	Furniture and fixtures	Total
<b>Gross block (At cost)</b>						
As at April 1, 2017	32,913,734	181,584	2,732,020	44,877	1,689,534	37,561,749
Additions	450,692	-	-	-	44,122	494,814
- Exchange differences	(734,374)	(4,036)	(60,726)	(998)	(37,827)	(837,961)
<b>As at December 31, 2017</b>	<b>32,630,052</b>	<b>177,548</b>	<b>2,671,294</b>	<b>43,879</b>	<b>1,695,829</b>	<b>37,218,602</b>
<b>Depreciation and amortization</b>						
As at April 1, 2017	30,977,507	129,198	1,768,244	3,320	1,207,091	34,085,360
Charge for the period	985,999	18,494	294,237	11,088	171,567	1,481,385
- Exchange differences	(694,646)	(2,986)	(41,122)	(142)	(27,892)	(766,788)
<b>As at December 31, 2017</b>	<b>31,268,860</b>	<b>144,706</b>	<b>2,021,359</b>	<b>14,266</b>	<b>1,350,766</b>	<b>34,799,957</b>
<b>Net block</b>						
<b>As at December 31, 2017</b>	<b>1,361,192</b>	<b>32,842</b>	<b>649,935</b>	<b>29,613</b>	<b>345,063</b>	<b>2,418,645</b>
<b>As at March 31, 2017</b>	<b>1,936,227</b>	<b>52,386</b>	<b>963,776</b>	<b>41,557</b>	<b>482,443</b>	<b>3,476,389</b>

	(In ₹)					
	Computers	Office equipments	Plant and equipment	Leasehold improvements	Furniture and fixtures	Total
<b>Gross block (At cost)</b>						
As on April 1, 2016	33,871,863	189,916	2,566,273	-	1,818,333	38,446,385
Additions	1,379,098	5,499	372,766	-	-	1,757,363
- Exchange differences	(462,613)	(2,572)	(37,626)	-	(24,044)	(526,855)
<b>As at December 31, 2016</b>	<b>34,788,348</b>	<b>192,843</b>	<b>2,901,413</b>	<b>-</b>	<b>1,794,289</b>	<b>39,676,893</b>
<b>Depreciation</b>						
As on April 1, 2016	22,427,142	112,667	1,494,145	-	1,050,792	25,084,746
Charge for the period	8,163,428	19,693	302,517	-	186,442	8,672,080
- Exchange differences	(375,910)	(1,684)	(22,725)	-	(15,732)	(416,051)
<b>As at December 31, 2016</b>	<b>30,214,660</b>	<b>130,676</b>	<b>1,773,937</b>	<b>-</b>	<b>1,221,502</b>	<b>33,340,775</b>
<b>Net block</b>						
<b>As at December 31, 2016</b>	<b>4,573,688</b>	<b>62,167</b>	<b>1,127,476</b>	<b>-</b>	<b>572,787</b>	<b>6,336,118</b>
<b>As at March 31, 2016</b>	<b>11,444,721</b>	<b>77,249</b>	<b>1,072,128</b>	<b>-</b>	<b>767,541</b>	<b>13,361,639</b>

	(In ₹)					
	Computers	Office equipments	Plant and equipment	Leasehold improvements	Furniture and fixtures	Total
<b>Gross block (At cost)</b>						
As at April 1, 2016	33,871,863	189,916	2,566,273	-	1,818,333	38,446,385
Additions	1,522,535	5,413	366,910	47,366	-	1,942,224
- Exchange differences	(2,480,664)	(13,745)	(201,163)	(2,489)	(128,799)	(2,826,860)
<b>As at March 31, 2017</b>	<b>32,913,734</b>	<b>181,584</b>	<b>2,732,020</b>	<b>44,877</b>	<b>1,689,534</b>	<b>37,561,749</b>
<b>Depreciation and amortization</b>						
As at April 1, 2016	22,427,142	112,667	1,494,145	-	1,050,792	25,084,746
Charge for the period	10,702,163	25,876	401,068	3,504	243,572	11,376,183
- Exchange differences	(2,151,798)	(9,345)	(126,969)	(184)	(87,273)	(2,375,569)
<b>As at March 31, 2017</b>	<b>30,977,507</b>	<b>129,198</b>	<b>1,768,244</b>	<b>3,320</b>	<b>1,207,091</b>	<b>34,085,360</b>
<b>Net block</b>						
<b>As at March 31, 2017</b>	<b>1,936,227</b>	<b>52,386</b>	<b>963,776</b>	<b>41,557</b>	<b>482,443</b>	<b>3,476,389</b>

**Persistent Systems Lanka (Private) Limited**  
**Formerly known as Aepona Software (Private) Limited**  
Notes forming part of condensed financial statements

5.2 Depreciation and amortization expense

	(In ₹)				
	For the quarter ended		For nine months ended		For the year ended
	December 31, 2017	December 31, 2016	December 31, 2017	December 31, 2016	March 31, 2017
Property, Plant and Equipment	523,924	2,932,231	1,481,385	8,672,080	11,376,183
	<b>523,924</b>	<b>2,932,231</b>	<b>1,481,385</b>	<b>8,672,080</b>	<b>11,376,183</b>

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**Persistent Systems Lanka (Private) Limited**  
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Notes forming part of condensed financial statements

**6. Non Current Financial Assets- Loans**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
<b>Carried at amortised cost</b>			
Security Deposits			
Unsecured, considered good	3,331,144	3,630,587	3,418,624
Less : Allowance for bad and doubtful deposits	-	-	-
	<b>3,331,144</b>	<b>3,630,587</b>	<b>3,418,624</b>

**7. Other non-current assets**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
Advances recoverable in cash or in kind	3,577,905	3,886,123	3,087,484
	<b>3,577,905</b>	<b>3,886,123</b>	<b>3,087,484</b>

*(This space is intentionally left blank)*

**Persistent Systems Lanka (Private) Limited**  
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Notes forming part of condensed financial statements

**8. Trade receivables**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
<b>Outstanding for a period exceeding six months from the date they are due for payment</b>			
Unsecured, considered good	-	-	2,567,199
Unsecured, considered doubtful	-	-	-
	-	-	<b>2,567,199</b>
Less : Provision for doubtful receivables	-	-	-
	-	-	<b>2,567,199</b>
<b>Others</b>			
Unsecured, considered good	140,277,967	116,697,519	110,386,352
Unsecured, considered doubtful	-	-	-
	<b>140,277,967</b>	<b>116,697,519</b>	<b>110,386,352</b>
Less : Provision for doubtful receivables	-	-	-
	<b>140,277,967</b>	<b>116,697,519</b>	<b>112,953,551</b>

**9. Cash and cash equivalents**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
<b>Cash and cash equivalents as presented in cash flow statement</b>			
Balances with banks			
On current accounts	1,818,277	3,326,426	7,661,134
	<b>1,818,277</b>	<b>3,326,426</b>	<b>7,661,134</b>

**10. Other financial assets**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
Advance to related parties (Unsecured, considered good)			
Aepona Limited UK	26,907	1,102,461	997,442
Deposits	11,492	-	-
	<b>38,399</b>	<b>1,102,461</b>	<b>997,442</b>

**11. Other current assets**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
Advances recoverable in cash or kind or for value to be received	345,938	2,702,930	4,858,564
VAT receivable (net)	4,040,921	4,389,026	4,132,782
	<b>4,386,859</b>	<b>7,091,956</b>	<b>8,991,346</b>

**Persistent Systems Lanka (Private) Limited**  
**Formerly known as Aepona Software (Private) Limited**

Notes forming part of condensed financial statements

**12. Non-Current Provisions**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
Provision for employee benefits			
- Gratuity	17,074,567	17,411,383	10,323,317
	<u>17,074,567</u>	<u>17,411,383</u>	<u>10,323,317</u>

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**Persistent Systems Lanka (Private) Limited**  
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**13. Trade payables**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
Trade payables for goods and services	2,262,522	3,141,661	2,378,456
	<b>2,262,522</b>	<b>3,141,661</b>	<b>2,378,456</b>

**14. Other financial liabilities**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
Persistent Systems Inc.	4,385,839	4,763,656	4,485,540
Persistent Systems Ltd	1,767,265	416,227	636,819
	<b>6,153,104</b>	<b>5,179,883</b>	<b>5,122,359</b>

**15. Other current liabilities**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
Other payables			
- Statutory liabilities	2,768,315	3,347,647	3,051,034
- Other liabilities	562,335	610,778	575,119
	<b>3,330,650</b>	<b>3,958,425</b>	<b>3,626,153</b>

**16. Current Provisions**

	As at December 31, 2017 (In ₹)	As at December 31, 2016 (In ₹)	As at March 31, 2017 (In ₹)
Provision for employee benefits			
- Gratuity	989,059	372,137	2,306,047
- Leave encashment	5,534,111	6,571,910	6,776,423
- Other employee benefits	11,933,956	10,982,104	13,887,556
	<b>18,457,126</b>	<b>17,926,151</b>	<b>22,970,026</b>

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**Persistent Systems Lanka (Private) Limited**  
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**17. Revenue from operations**

	For the quarter ended		For nine months ended		For the year ended
	December 31, 2017	December 31, 2016	December 31, 2017	December 31, 2016	March 31, 2017
	(In ₹)	(In ₹)	(In ₹)	(In ₹)	(In ₹)
Software services	55,314,660	58,420,521	155,480,270	206,077,508	260,206,756
	<b>55,314,660</b>	<b>58,420,521</b>	<b>155,480,270</b>	<b>206,077,508</b>	<b>260,206,756</b>

**18. Other income**

	For the quarter ended		For nine months ended		For the year ended
	December 31, 2017	December 31, 2016	December 31, 2017	December 31, 2016	March 31, 2017
	(In ₹)	(In ₹)	(In ₹)	(In ₹)	(In ₹)
Foreign exchange gain (net)	314,527	-	1,161,906	-	-
Profit on sale of fixed assets (net)	-	229,150	-	229,150	225,550
	<b>314,527</b>	<b>229,150</b>	<b>1,161,906</b>	<b>229,150</b>	<b>225,550</b>

**19.1. Employee benefits expense**

	For the quarter ended		For nine months ended		For the year ended
	December 31, 2017	December 31, 2016	December 31, 2017	December 31, 2016	March 31, 2017
	(In ₹)	(In ₹)	(In ₹)	(In ₹)	(In ₹)
Salaries, wages and bonus	30,078,696	35,356,755	89,768,123	122,379,256	156,121,620
Contribution to provident and other funds	4,026,835	4,831,377	11,902,494	14,030,649	18,394,206
Gratuity expenses	1,169,129	1,352,791	3,116,679	12,685,962	9,494,959
Staff welfare and benefits	1,337,881	2,187,435	3,974,253	5,456,860	6,725,195
	<b>36,612,541</b>	<b>43,728,358</b>	<b>108,761,549</b>	<b>154,552,727</b>	<b>190,735,980</b>

**19.2. Cost of technical professionals**

Technical professionals - related parties			-		-
Technical professionals - others	109,294		642,026	-	47,817
	<b>109,294</b>	<b>-</b>	<b>642,026</b>	<b>-</b>	<b>47,817</b>
	<b>36,721,835</b>	<b>43,728,358</b>	<b>109,403,575</b>	<b>154,552,727</b>	<b>190,783,797</b>

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**Persistent Systems Lanka (Private) Limited**  
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**20. Other expenses**

	For the quarter ended		For nine months ended		For the year ended
	December 31, 2017	December 31, 2016	December 31, 2017	December 31, 2016	March 31, 2017
	(In ₹)	(In ₹)	(In ₹)	(In ₹)	(In ₹)
Travelling and conveyance	739,533	696,658	2,782,916	2,747,814	2,943,094
Electricity expenses (net)	1,323,708	1,308,845	3,916,567	4,256,002	5,542,550
Internet link expenses	727,925	843,236	2,289,402	2,459,546	3,254,555
Communication expenses	54,330	55,639	172,272	253,442	318,261
Recruitment expenses	17	9,961	9,042	19,926	29,207
Training and seminars	14,222	-	361,102	-	639,433
Purchase of software licenses and support expenses	224,313	94,358	793,360	230,067	452,997
Rent	3,777,771	4,099,032	11,284,139	10,967,880	14,818,271
Insurance	32,623	-	104,249	-	18,093
Rates and taxes	1,242,799	414,653	1,972,195	1,802,521	2,119,192
Legal and professional fees	352,519	119,144	872,046	1,165,214	1,379,027
Repairs and maintenance					
- Plant and Machinery	358	52,491	125,247	171,205	224,513
- Buildings	59,896	16,783	106,920	18,786	43,780
- Others	6,647	5,963	37,705	9,401	32,666
Advertisement and sponsorship fees	30,489	117,643	186,104	156,102	153,650
Computer consumables	43,792	(7)	75,137	29,859	48,587
Auditors' remuneration	107,794	116,096	338,722	356,796	465,903
Donations	103,976	-	103,976	-	-
Books, memberships, subscriptions	138,740	15,412	303,773	47,264	60,460
Foreign exchange loss (net)	-	39,408	-	330,291	325,207
Miscellaneous expenses	411,143	447,765	1,232,259	1,478,499	1,919,853
	<b>9,392,595</b>	<b>8,453,080</b>	<b>27,067,133</b>	<b>26,500,615</b>	<b>34,789,299</b>

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**Persistent Systems Lanka (Private) Limited**  
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21. Earnings per share

		For the quarter ended		For nine months ended		For the period ended
		December 31, 2017	December 31, 2016	December 31, 2017	December 31, 2016	March 31, 2017
<b><u>Numerator for Basic and Diluted EPS</u></b>						
Net Profit after tax (In ₹)	(A)	8,990,833	2,814,985	18,690,083	15,860,219	22,773,338
<b><u>Denominator for Basic EPS</u></b>						
Weighted average number of equity shares	(B)	117	117	117	117	117
<b><u>Denominator for Diluted EPS</u></b>						
Number of equity shares	(C)	117	117	117	117	117
<b>Basic Earnings per share of face value of LKR 100 each (In ₹)</b>	(A/B)	<b>76,844.73</b>	<b>24,059.70</b>	<b>159,744.30</b>	<b>135,557.43</b>	<b>194,643.91</b>
<b>Diluted Earnings per share of face value of LKR 100 each (In ₹)</b>	(A/C)	<b>76,844.73</b>	<b>24,059.70</b>	<b>159,744.30</b>	<b>135,557.43</b>	<b>194,643.91</b>

	For the quarter ended		For nine months ended		For the period ended
	December 31, 2017	December 31, 2016	December 31, 2017	December 31, 2016	March 31, 2017
Number of shares considered as basic weighted average shares outstanding	117	117	117	117	117
Add: Effect of dilutive issues of stock options	-	-	-	-	-
<b>Number of shares considered as weighted average shares and potential shares outstanding</b>	<b>117</b>	<b>117</b>	<b>117</b>	<b>117</b>	<b>117</b>

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