

NSE & BSE / 2024-25 / 160

September 30, 2024

The Manager  
Corporate Services  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (E), Mumbai 400 051

The Manager  
Corporate Services  
BSE Limited  
14<sup>th</sup> Floor, P J Towers, Dalal Street,  
Mumbai 400 001

**Ref: Symbol: PERSISTENT**

**Ref: Scrip Code: 533179**

Dear Sir/Madam,

**Sub: Intimation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015**

In terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular bearing ref. no. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023, we hereby inform you that Persistent Systems Limited ('Persistent') has entered into a Stock Purchase Agreement on September 30, 2024, for the acquisition of Arrka Infosec Private Limited ('Arrka') a private limited company incorporated in Pune, India subject to the satisfaction of customary closing conditions.

The requisite disclosure is annexed to this letter.

This is for your information and record.

Please acknowledge the receipt.

Thanking you,

Yours Sincerely,  
For **Persistent Systems Limited**

Amit Atre  
Company Secretary  
ICSI Membership No.: A20507

Encl: As above

**Annexure**

Disclosure in terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Circular No.: SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023:

No.	Items of Disclosure	Description
1	Name of the target entity, details in brief such as size, turnover, etc.;	<p>Persistent has entered into a Stock Purchase agreement for the acquisition of Arrka on September 30, 2024. This transaction is subject to customary closing conditions.</p> <p>Arrka is a Pune-based company, renowned for its decade-long privacy expertise, its pioneering Data Privacy Management platform and growing expertise in AI governance.</p> <p>Arrka's data privacy management platform enables organizations to manage their data privacy risks and comply with multi-jurisdictional legal and regulatory requirements in an integrated manner.</p> <p>Arrka had a revenue of INR 2.9 crores for FY 2024.</p>
2	Whether the acquisition would fall within related party transactions and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired. If yes, the nature of interest and details thereof and whether the same is done at "arm's length";	It is not a related party transaction, and the Promoters and Promoter Group of the Company does not have any interest in the said transaction.
3	Industry to which the entity being acquired belongs;	Arrka is focused on Data Privacy domain
4	Objects and impact of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity);	<p>This strategic acquisition significantly advances Persistent's AI-led, platform-driven services approach and strengthens its ability to provide comprehensive offerings in digital governance, including data privacy, AI governance, and cybersecurity, among others.</p> <p>With Arrka's expertise, Persistent will help clients accelerate their transformation journeys while ensuring ethical, responsible, and compliant AI</p>
5	Brief details of any governmental or regulatory approvals required for the acquisition;	Not Applicable
6	Indicative time period for completion of the acquisition;	It is expected that the acquisition will be completed tentatively within 4-6 weeks subject to the satisfaction of customary closing conditions.

7	Nature of consideration – whether cash consideration or share swap or any other form and details of the same;	Cash Consideration
8	Cost of acquisition and/or the price at which shares are acquired;	<p>The total purchase consideration payable for the acquisition of Arrka is INR 14.4 crores. This includes:</p> <ul style="list-style-type: none"> <li>• <b>Upfront payment</b> – INR 10.3 crores subject to customary adjustments for debt and cash on closing.</li> <li>• <b>Earnout</b> – Founders will be eligible for a maximum cumulative earnout of INR 4.1 crores over the next two years. This amount is contingent on achievement of certain performance thresholds.</li> </ul>
9	Percentage of shareholding/control acquired and/or number of shares acquired;	Upon closing, Persistent will acquire 100% stake in Arrka.
10	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which acquired entity has presence, and any other significant information (in brief)	<p>Founded in 2012 under the Companies Act, 1956, and headquartered in Pune, Arrka provides Data Privacy Consultancy services. Its Data Privacy Management Platform enables organizations to implement and manage privacy related compliance.</p> <p>The Revenue of Arrka for the last 3 (Three) years as follows:</p> <p>FY 2024: INR 2.9 crores  FY 2023: INR 2.8 crores  FY 2022: INR 3.1 crores</p>