

Persistent Systems Limited

Regd. Office : Bhageerath, 402, Senapati Bapat Road, Pune 411016, India
Ph. No. +91(20)67030000; Fax +91(20)67030009; Email : info@persistent.com, 'www.persistent.com'. CIN L72300PN1990PLC056696



Audited consolidated financial results of Persistent Systems Limited for the quarter and nine months ended December 31, 2015

₹ in Million

| Sr. No. | Particulars | Quarter ended | | | Nine month ended | | Year ended |
|---------|--|-----------------------------|------------------------------|-----------------------------|-----------------------------|-----------------------------|------------------|
| | | December 31, 2015 (Audited) | September 30, 2015 (Audited) | December 31, 2014 (Audited) | December 31, 2015 (Audited) | December 31, 2014 (Audited) | |
| 1 | Income | | | | | | |
| | Income from operations (net) | 5,920.74 | 5,427.31 | 4,946.38 | 16,352.21 | 13,937.99 | 18,912.52 |
| | Total Income from Operations (net) | 5,920.74 | 5,427.31 | 4,946.38 | 16,352.21 | 13,937.99 | 18,912.52 |
| 2 | Expenses | | | | | | |
| | - Employee benefits expense | 3,469.27 | 3,249.62 | 2,903.44 | 9,671.43 | 8,165.54 | 11,113.72 |
| | - Cost of technical professionals | 450.75 | 341.69 | 301.47 | 1,099.67 | 795.93 | 1,089.62 |
| | - Depreciation and amortization expense | 246.47 | 236.05 | 246.48 | 709.24 | 711.27 | 938.53 |
| | - Other expenses | 916.14 | 818.49 | 746.13 | 2,509.94 | 2,075.47 | 2,805.71 |
| | Total Expenses | 5,082.63 | 4,645.85 | 4,197.52 | 13,990.28 | 11,748.21 | 15,947.58 |
| 3 | Profit/ (Loss) from operations before other income, finance cost and exceptional items | (1-2) 838.11 | 781.46 | 748.86 | 2,361.93 | 2,189.78 | 2,964.94 |
| 4 | Other income | 186.52 | 182.64 | 247.44 | 567.16 | 754.87 | 938.15 |
| 5 | Profit/ (Loss) from ordinary activities before finance cost and exceptional items | (3+4) 1,024.63 | 964.10 | 996.30 | 2,929.09 | 2,944.65 | 3,903.09 |
| 6 | Finance cost | 0.19 | 0.27 | 2.65 | 0.72 | 3.08 | 3.37 |
| 7 | Profit/ (Loss) from ordinary activities after finance cost but before exceptional items | (5-6) 1,024.44 | 963.83 | 993.65 | 2,928.37 | 2,941.57 | 3,899.72 |
| 8 | Exceptional items ₹ | - | - | - | - | - | - |
| 9 | Profit/ (Loss) from ordinary activities before tax | (7+8) 1,024.44 | 963.83 | 993.65 | 2,928.37 | 2,941.57 | 3,899.72 |
| 10 | Tax expense | 249.55 | 245.34 | 249.03 | 762.83 | 795.76 | 993.41 |
| 11 | Net Profit/ (Loss) from ordinary activities after tax | (9-10) 774.89 | 718.49 | 744.62 | 2,165.54 | 2,145.81 | 2,906.31 |
| 12 | Extra-ordinary items | - | - | - | - | - | - |
| 13 | Net Profit/ (Loss) for the period | (11-12) 774.89 | 718.49 | 744.62 | 2,165.54 | 2,145.81 | 2,906.31 |
| 14 | Share of Profit/ (Loss) of associates | - | - | - | - | - | - |
| 15 | Minority Interest | - | - | - | - | - | - |
| 16 | Net Profit/ (Loss) after taxes, minority interest and share of Profit/ (Loss) of associates | (13+14+15) 774.89 | 718.49 | 744.62 | 2,165.54 | 2,145.81 | 2,906.31 |
| 17 | Paid-up equity share capital (Face value of share ₹ 10 each) | 800.00 | 800.00 | 400.00 | 800.00 | 400.00 | 800.00 |
| 18 | Reserves excluding revaluation reserves | | | | | | 13,255.29 |
| 19 | Earnings per share (EPS) in ₹ | | | | | | |
| (i) | Before extra ordinary items (not annualised) | | | | | | |
| | - Basic | 9.73 | 9.01 | 9.43 | 27.15 | 27.25 | 36.84 |
| | - Diluted | 9.69 | 8.98 | 9.31 | 27.07 | 26.82 | 36.33 |
| (ii) | After extra ordinary items (not annualised) | | | | | | |
| | - Basic | 9.73 | 9.01 | 9.43 | 27.15 | 27.25 | 36.84 |
| | - Diluted | 9.69 | 8.98 | 9.31 | 27.07 | 26.82 | 36.33 |
| | Dividend per share (in ₹) | | | | | | |
| | Interim dividend | 5 | - | 5* | 5 | 5* | 5* |
| | Final dividend | - | - | - | - | - | 5* |
| | Total dividend | 5 | - | 5* | 5 | 5* | 10* |

* Interim dividend for the financial year 2014-15 is restated and presented on the expanded equity capital post the Bonus issue on March 12, 2015.

Segment wise Revenue, Results and Capital Employed

₹ in Million

| Sr. No. | Particulars | Quarter ended | | | Nine month ended | | Year ended |
|---------|---|-----------------------------|------------------------------|-----------------------------|-----------------------------|-----------------------------|------------------|
| | | December 31, 2015 (Audited) | September 30, 2015 (Audited) | December 31, 2014 (Audited) | December 31, 2015 (Audited) | December 31, 2014 (Audited) | |
| 1 | Segment revenue | | | | | | |
| | - Infrastructure and Systems | 3,009.70 | 2,973.19 | 2,736.70 | 8,696.70 | 7,709.54 | 10,421.06 |
| | - Telecom and Wireless | 960.89 | 713.73 | 792.31 | 2,420.59 | 2,373.18 | 3,183.46 |
| | - Life Sciences and Healthcare | 809.51 | 780.71 | 673.41 | 2,303.64 | 1,864.86 | 2,578.09 |
| | - Financial Services | 1,140.64 | 959.68 | 743.96 | 2,931.28 | 1,990.41 | 2,729.91 |
| | Total | 5,920.74 | 5,427.31 | 4,946.38 | 16,352.21 | 13,937.99 | 18,912.52 |
| 2 | Less: Inter segment revenue | - | - | - | - | - | - |
| 3 | Net sales/income from operations | 5,920.74 | 5,427.31 | 4,946.38 | 16,352.21 | 13,937.99 | 18,912.52 |
| 4 | Segment results profit/ (loss) before tax, interest and depreciation and amortization | | | | | | |
| | - Infrastructure and Systems | 1,325.00 | 1,243.32 | 1,152.97 | 3,774.94 | 3,347.02 | 4,582.36 |
| | - Telecom and Wireless | 434.97 | 320.02 | 328.58 | 1,102.47 | 983.45 | 1,341.40 |
| | - Life Sciences and Healthcare | 363.50 | 387.60 | 324.62 | 1,106.80 | 929.69 | 1,293.40 |
| | - Financial Services | 384.30 | 326.58 | 276.41 | 983.35 | 655.75 | 914.12 |
| | Total | 2,507.77 | 2,277.52 | 2,082.58 | 6,967.56 | 5,915.91 | 8,131.28 |
| 5 | Less: | | | | | | |
| | - Finance cost | 0.19 | 0.27 | 2.65 | 0.72 | 3.08 | 3.37 |
| | - Other un-allocable expenses | 1,669.66 | 1,496.06 | 1,333.72 | 4,605.63 | 3,726.13 | 5,166.34 |
| 6 | Un-allocable income | 186.52 | 182.64 | 247.44 | 567.16 | 754.87 | 938.15 |
| 7 | Total profit before tax | 1,024.44 | 963.83 | 993.65 | 2,928.37 | 2,941.57 | 3,899.72 |

Notes for segment wise information:

Segment wise capital employed

Segregation of assets (other than trade receivables), liabilities, depreciation and amortization and other non-cash expenses into various reportable segments have not been presented as the assets are used interchangeably between segments and the Group is of the view that it is not practical to reasonably allocate liabilities and other non-cash expenses to individual segments and an ad-hoc allocation will not be meaningful.

Audited consolidated statement of assets and liabilities

₹ in Million

| Particulars | At as | | |
|--|-----------------------------|-----------------------------|--------------------------|
| | December 31, 2015 (Audited) | December 31, 2014 (Audited) | March 31, 2015 (Audited) |
| A Equity and liabilities | | | |
| I Shareholders' funds | | | |
| - Share capital | 800.00 | 400.00 | 800.00 |
| - Reserves and surplus | 14,971.31 | 13,317.63 | 13,255.29 |
| Sub-total - Shareholders' funds | 15,771.31 | 13,717.63 | 14,055.29 |
| II Non current liabilities | | | |
| - Deferred tax liabilities (net) | - | 3.15 | 2.51 |
| - Long term borrowings | 25.70 | 41.91 | 24.72 |
| - Other long term liabilities | 1.21 | 1.40 | 1.47 |
| - Long term provisions | 116.02 | 113.79 | 115.98 |
| Sub-total - Non-current liabilities | 142.93 | 160.25 | 144.68 |
| III Current liabilities | | | |
| - Deferred payment liabilities | 5.82 | - | - |
| - Short-term borrowings | - | 233.84 | - |
| - Trade payables | 884.26 | 619.11 | 528.72 |
| - Other current liabilities | 1,158.45 | 1,235.60 | 1,264.72 |
| - Short term provisions | 1,689.02 | 1,695.13 | 1,755.23 |
| Sub-total - Current liabilities | 3,737.55 | 3,783.68 | 3,548.67 |
| Total Equity and liabilities | 19,651.79 | 17,661.56 | 17,748.64 |
| B Assets | | | |
| I Non-current assets | | | |
| - Goodwill on consolidation | 153.75 | 24.16 | 23.91 |
| - Fixed assets | 4,088.73 | 4,186.57 | 4,092.58 |
| - Non-current investments | 2,393.09 | 1,642.15 | 2,115.54 |
| - Deferred tax assets (net) | 365.75 | 278.16 | 315.44 |
| - Long term loans and advances | 116.34 | 102.47 | 123.21 |
| - Other non-current assets | 674.85 | 13.46 | 13.39 |
| Sub-total - Non-current assets | 7,792.51 | 6,246.97 | 6,684.07 |
| II Current assets | | | |
| - Current investments | 4,655.19 | 4,999.77 | 4,619.75 |
| - Trade receivables | 4,470.49 | 3,702.34 | 3,585.76 |
| - Cash and bank balances | 1,109.53 | 1,511.07 | 1,416.24 |
| - Short term loans and advances | 616.16 | 406.02 | 407.42 |
| - Other current assets | 1,007.91 | 795.39 | 1,035.40 |
| Sub-total - Current assets | 11,859.28 | 11,414.59 | 11,064.57 |
| Total - Assets | 19,651.79 | 17,661.56 | 17,748.64 |

Audited unconsolidated financial information

₹ in Million

| Sr. No. | Particulars | Quarter ended | | | Nine month ended | | Year ended |
|---------|------------------------------|-----------------------------|------------------------------|-----------------------------|-----------------------------|-----------------------------|------------|
| | | December 31, 2015 (Audited) | September 30, 2015 (Audited) | December 31, 2014 (Audited) | December 31, 2015 (Audited) | December 31, 2014 (Audited) | |
| 1 | Income from operations (net) | 3,831.00 | 3,477.52 | 3,239.95 | 10,663.71 | 9,157.68 | 12,424.98 |
| 2 | Profit before tax | 779.60 | 873.30 | 824.24 | 2,807.27 | 2,528.32 | 3,488.29 |
| 3 | Profit after tax | 600.29 | 594.11 | 611.47 | 2,039.70 | 1,881.94 | 2,592.97 |

Notes:

- The audited financial statements for the quarter and nine months ended December 31, 2015, have been taken on record by the Board of Directors at its meeting concluded on January 23, 2016 as recommended by the Audit Committee at its meeting held on January 22, 2016. The statutory auditors have expressed an unqualified audit opinion.
- The audited financial statements are prepared in accordance with the Accounting Standards specified under section 133 of the Companies Act 2013 read with Rule 7 of the Companies (Accounts) Rules 2014 and the relevant provisions of the Companies Act 2013. The financial information presented above is extracted from and is harmonized to conform with the audited financial statements.
- The Board of Directors at its meeting held on January 22, 2016 and concluded on January 23, 2016 approved an interim dividend of ₹ 5 per share for the financial year 2015-16.
- The Company signed an agreement on January 11, 2016 to acquire Citrix CloudPlatform. This acquisition is subject to the customary closing conditions.
- The Board of Directors at its meeting held on January 22, 2016 and concluded on January 23, 2016 approved the appointment of Mr. Thomas W. Kendra as an Additional Director (Independent Member) of the company w.e.f. January 22, 2016.
- The Company allotted 40 million equity shares as fully paid bonus equity shares on March 12, 2015 in the ratio of 1:1 by capitalization of securities premium ₹ 400 million pursuant to the shareholders' resolution passed in the extra-ordinary general meeting held on February 26, 2015. Accordingly Earnings per share for all the periods presented have been restated.
- Figures for the previous periods/year have been regrouped wherever necessary to conform to current period presentation.

By order of Board of Directors of Persistent Systems Limited

Pune
January 23, 2016

Dr. Anand Deshpande
Chairman and Managing Director

Kiran Umrootkar
Director

"For risks and uncertainties relating to forward-looking statements, please visit our website www.persistent.com"